



Performance Services



COMPANY OVERVIEW

Performance Services was founded in 1998 and has more than 13 years of success implementing design-build and guaranteed energy savings contracts for education, healthcare, and municipal government in Indiana and Illinois.

UNIQUE CUSTOMER VALUE

PROVEN GUARANTEED ENERGY SAVINGS PROVIDER

- 150+ successful projects
- \$350+ million in project revenue
- 100% customer satisfaction
- 100% of energy guarantees met

ENERGY STAR® LEVEL PERFORMANCE

- 41 certified Energy Star school buildings
- Complete ENERGY STAR application process support
- Dedicated Performance Assurance staff

DESIGN-BUILD SCHOOL EXPERTISE

- First new construction project in Indiana: South Adams \$22 million; K-8th school
-- On time and on budget with millions in savings for South Adams taxpayers; ENERGY STAR achieved December 2010
- Largest design-build project in Indiana: Noblesville Schools \$34 million; 8 buildings

WIND POWER SOLUTIONS

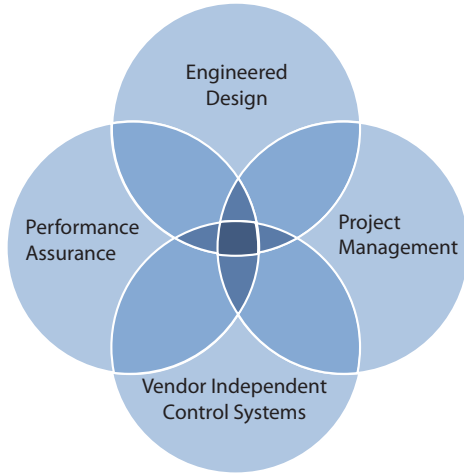
- Community Wind for schools and cities
- Purdue Energy Park wind farm currently under development in Indiana

ENERGY LEADERSHIP PROGRAM

- No capital outlay
- Potential savings of 25-35%
- Comprehensive approach
- No load creep adjustment
- Earn the ENERGY STAR label

SERVICES

The services we provide are customized to meet the unique needs of our customers. Our integrated service delivery model assures a project result that exceeds expectations and a satisfied customer.



- Guaranteed Energy Savings Contracts
- Design-Build for New School Construction
- Guaranteed Optimal Learning Environments
- Wind Power Solutions
- Geothermal Systems
- Open Control Systems

CULTURE

- Our word is our bond. When we commit to implementing a project at a set price, we implement that project for that price without asking customers for change orders to cover design or construction errors.
- Trust and reputation is earned. It is earned by following through on our promises, being dependable, and keeping our commitments over time.
- Win-win relationships make the difference. We work with customers that believe in a collaborative and partnership approach. We value long-term relationships.
- Fulfilling our promises and commitments to customers always takes priority over making money. Our employees are empowered and expected to spend whatever money is required to make this happen.
- Quality performance and value is defined by the customer.
- Listen to what our customers have to say about us at performanceservices.com/customer_stories



Performance Services is an Indianapolis-based design-build engineering company that specializes in constructing and renovating schools and renovating universities and healthcare facilities to deliver optimal environments through both the Guaranteed Energy Savings Contract and Design-Build procurement methods. Innovative wind power and geothermal are an integral part of the energy services portfolio. The company has provided energy solutions since 1998 and is the leading service provider of guaranteed energy savings projects and ENERGY STAR labeled schools in Indiana. To learn more, contact us at www.performanceservices.com.



Design-Build | Guaranteed Savings Contracts | Geothermal | Wind Power

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