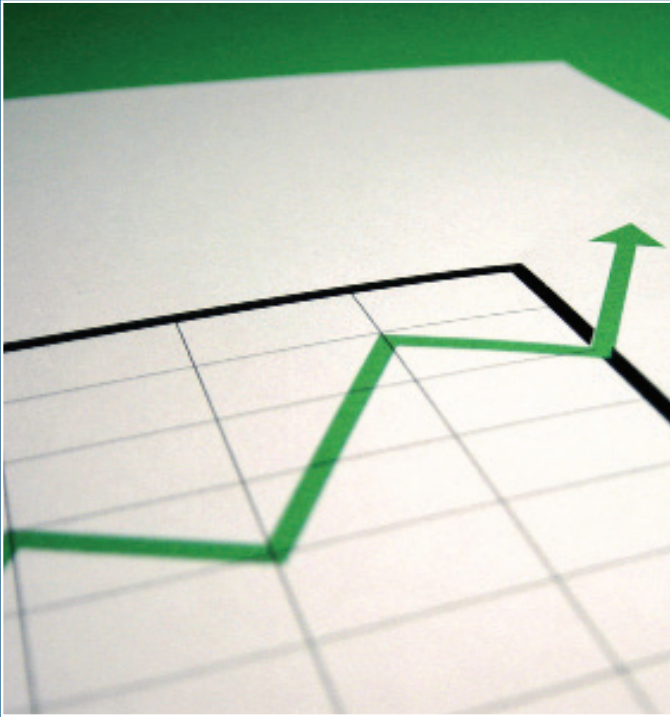




# Performance Services



## GUARANTEED ENERGY SAVINGS CONTRACTS

GESCs offer municipal government an innovative option for financing capital improvements with energy savings.

- Guaranteed performance
- Low energy costs
- Lower construction costs
- Reduced administrative burden
- Optimal Working Environment
- Long term performance
- Proven method

## GUARANTEED ENERGY SAVINGS CONTRACTS (GESC)

Since 1993, Indiana public law has enabled aging buildings to address needed HVAC renovation and the quality of the indoor working environment in a proven, flexible and cost effective way. Through a competitive procurement process, customers may select the best provider for integrated solutions and energy savings results.

### BENEFITS:

#### Guaranteed Performance

Provides single source accountability. If energy savings are not achieved, PSI cuts a check for the difference. We provide design solutions for a high performance building and an optimal working environment, including: consistent comfort, proper indoor air quality, and proper illumination:

Temperature	70° - 74°
Humidity	50% - 60% summer
Ventilation	Below 1,000 PPM
Lighting	60 fc
Noise	< 45 dB
Air Movement	Ducted System
Filtration	MERV 6 (min.)

#### Open Book Pricing

PSI believes in total transparency for services rendered, including a choice of subcontractors and line-item pricing.

#### No Change Orders

PSI takes responsibility for any oversight within the scope of the proposed project. We have a track record of commitment to no change orders within the agreed scope of work.

#### Installments Paid with Energy Savings

Avoids a large initial capital investment. Pay installments as energy improvements generate savings.

#### Vendor Independent Controls Systems

Allows for flexibility and a choice of product solutions to meet each unique situation.

#### Integrated Solutions

Provides your municipal buildings with an energy preliminary study which includes an examination of current systems to assure a cohesive implementation with existing equipment and structure. No gaps.

#### Long-Term Commitment

Provides measurement and verification throughout the guarantee period with dedicated resources to monitor and report energy usage, including presentations and annual savings reports.

# WHY CHOOSE PERFORMANCE SERVICES?

## 1. Proven track record of energy savings and working environment improvements

We know energy systems and serve as a leading guaranteed energy savings provider with more than 280 successful projects. We have achieved 100% of energy guarantees.

## 2. Low cost competitive pricing process

Our "true" Open Book Pricing process provides the owner with transparent, interactive, fully competitive pricing for all cost categories - ensuring best value.

## 3. Performance Guarantees

Performance Services is unique in providing our customers with contractual guarantees with every guaranteed energy savings project when selected within the scope of work.

- Guaranteed Energy Savings*
- Guaranteed Optimal Learning Environment*
- Guaranteed No Change Orders*

## 4. Achieve ENERGY STAR® Label

Performance Services is a leader in helping organizations achieve ENERGY STAR® certification, with 90 building renovation projects earning the ENERGY STAR® label to date.



## Energy Savings Illustration

